

Partner Success Story



Our Partner

A larger Intermediate Unit (IU) in Pennsylvania who educates over 27,000 students across 14 school districts in multiple counties.

Key Results

- Partnership: **Streamlined** staffing agency partners, vendor communication, and invoicing
- Relationship-Driven: Account manager built trust through **consistent, personal engagement**
- High-Volume Success: Over **1,000 placements** managed to date
- Key Roles: **Paraprofessionals** and **behavioral specialists**
- Operational Efficiency: Implemented VMS technology for **job order management, reporting, automated timesheet and invoice processing**

The Challenge

Our client serves 14 school districts across Pennsylvania, each with their own specific staffing needs and challenges. Due to the size of each district and their number of open positions, our client was working with multiple staffing agencies to fill critical positions. Despite these efforts, many job orders remained unfilled, and the manual invoicing and timesheet processes added administrative strain to their internal team.

Our Solution

BlazerWorks was engaged as the district's Managed Service Provider (MSP) and took over management of all staffing agencies, ensuring 100% fulfillment of critical roles, consolidating invoicing, and serving as a single point of contact for managing all of their contract staffing needs. From day one, our approach blended strategic operations with a personal touch. Our dedicated account manager built strong relationships through responsiveness and authenticity—earning trust and engagement across the IU.

By leveraging our extensive staffing partner network and leveraging our Vendor Management System (VMS), we filled longstanding vacancies quickly and efficiently. To date, we've managed over 1,000 placements, including paraprofessionals and behavioral specialists, while simplifying timesheet and invoice management through our school-based VMS technology and hands-on support.

About BlazerWorks

BlazerWorks offers specialized hiring solutions designed with education in mind. Our managed services program provides school districts with a single point of contact, streamlining coordination with top tier agency vendors to drive efficiency and cost savings. From special education departments to general education staffing, we create customizable solutions that meet the unique needs of schools nationwide.

